1 2 3 4 5 6 UNITED STATES DISTRICT COURT WESTERN DISTRICT OF WASHINGTON AT SEATTLE 8 9 1st SECURITY BANK OF WASHINGTON, No. CV06-1004RSL 10 Plaintiff, ORDER GRANTING MOTION FOR 11 PROTECTIVE ORDER v. 12 THOMAS B. ERIKSEN and JORDAN SCHRADER, P.C., 13 Defendants. 14 I. INTRODUCTION 15 This matter comes before the Court on plaintiff's "Motion for Protective Order" (Dkt. 16 #12). Plaintiff seeks a protective order under Federal Rule of Civil Procedure 26(c) to prohibit 17 the discovery of materials relating to its defense in an earlier related lawsuit, Blakenship v. 1st 18 Security Bank of Washington, CV05-1697(W.D. Wash. 2006). Plaintiff argues that these 19 materials are protected by attorney-client privilege and attorney work product doctrine. 20 Defendants contend that this privilege has been waived. For the reasons laid out below, the 21 Court grants plaintiff's motion for a protective order. 22 II. FACTUAL BACKGROUND 23

Plaintiff in this action is 1st Security Bank of Washington and defendants are Thomas Eriksen, an attorney, and Jordan Schrader, P.C., a law firm based in Portland, Oregon. In early 2004, plaintiff retained defendant law firm to draft a Supplemental Employee Retirement Plan

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("SERP") for its Chief Executive Officer Ronald Blankenship. Soon after the SERP was signed, Blankenship was terminated. He then filed a lawsuit in the Western District of Washington for payment under the plan. Cross motions for summary judgment were filed, but before any decision was issued, the parties settled for \$500,000. Plaintiff was represented throughout that litigation by the law firm of Preston Gates & Ellis ("Preston").¹

Plaintiff has now filed a malpractice lawsuit against defendants alleging that were it not for the professional negligence of defendant law firm, it would not have been forced to enter into a settlement requiring payment to Blankenship. Plaintiff seeks reimbursement for both the \$500,000 settlement and the more than \$100,000 in attorney's fees it incurred defending itself in the earlier action.

At issue here is defendants' request that plaintiff produce a "complete copy" of Preston's file relating to its representation of plaintiff in the earlier lawsuit. Defendants argue that plaintiff has waived its privilege from the earlier case and assert that they require this information for three primary reasons. First, they maintain that plaintiff, in the earlier lawsuit, argued that the SERP was "clear and unambiguous," whereas in this suit it argues the opposite. They contend that this entitles them to "review the file of Preston Gates to see what material they obtained, both from their client and from other sources, in coming to the conclusions that they asserted in their pleadings." Response at p. 4. Second, defendants argue that they require this material to challenge plaintiff's assertion that its settlement with Blankenship was "reasonable." Finally, defendants assert that they require the complete file to investigate plaintiff's claim for attorney's fees incurred in the earlier action. Plaintiff seeks a protective order prohibiting the disclosure of such information on attorney-client privilege and attorney work product grounds.

III. DISCUSSION

Federal Rule of Evidence 501 provides that state law supply the rule of decision on attorney-client privilege questions in diversity cases. Home Indem. Co. v. Lane Powell Moss

¹Preston Gates & Ellis is now K&L Gates.

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and Miller, 43 F.3d 1322, 1326 (9th Cir. 1995). Washington law therefore controls this issue. RCW 5.60.060(2)(a) provides the applicable statutory rule:

An attorney or counselor shall not, without the consent of his or her client, be examined as to any communication made by the client to him or her, or his or her advice given thereon in the course of professional employment.

This same privilege, afforded to the attorney in the statute, is extended to the client under the common law rule. Pappas v. Holloway, 114 Wn.2d 198, 202-03 (1990).

Like many other jurisdictions, Washington courts have adopted the test set out in Hearn v. Rhay, 68 F.R.D. 574, 581 (E.D. Wash. 1975) when determining whether an implied waiver of the attorney-client privilege has occurred. See Pappas, 114 Wn.2d at 207-08; see also Home Indem. Co. v, 43 F.3d at 1326 (also adopting Hearn test). Under Hearn, an implied waiver of the attorney-client privilege occurs when (1) the party asserts the privilege as a result of some affirmative act, such as filing suit; (2) through this affirmative act, the asserting party puts the privileged information at issue; and (3) allowing the privilege would deny the opposing party access to information vital to its defense. Hearn, 68 F.R.D. at 581. Under the Hearn test, "an overarching consideration is whether allowing the privilege to protect against disclosure of the information would be 'manifestly unfair' to the opposing party." Home Indem. Co., 43 F.3d at 1326 (quoting Hearn, 68 F.R.D. at 581).

Though both parties reference Hearn, neither party attempts to analyze the privilege claims at issue here under the framework laid out in the case. Both parties, however, do attempt to draw support from Pappas, which rests on an analysis of the Hearn factors. As such, the Court will begin there. In <u>Pappas</u>, defendant Holloway hired plaintiff Pappas, together with a number of other attorneys, to represent him in various lawsuits filed against him in relation to the sale of diseased cattle. <u>Id.</u> at 199-200. Prior to going to trial, Pappas withdrew as counsel. <u>Id.</u> at 200. Holloway ultimately lost at trial, which resulted in a \$2.9 million verdict against him. Id. After the conclusion of the trial Pappas sued Holloway to recover unpaid attorney's fees and Holloway counter-claimed alleging malpractice. <u>Id.</u> at 200-01. Pappas then brought third-party

complaints against all the other attorneys who also represented Holloway in the underlying litigation and eventually filed a motion to compel these third-party defendants to produce documents relating to the underlying litigation. <u>Id.</u> at 201. The third-party defendants objected to production of the materials on the basis of attorney-client privilege and attorney work product doctrine. <u>Id.</u> at 202.

The court ultimately rejected the third-party defendants' attorney-client privilege claims after conducting a Hearn analysis and affirmed the lower court's grant of Pappas' motion to compel. Id. at 207-08. Analyzing the facts under the first two prongs of the Hearn test, the court concluded that it was defendant's affirmative act of filing a counterclaim against Pappas that caused malpractice to become an issue in the litigation. Id. at 208. Once malpractice became an issue in the case, the decisions, actions and duties of the other attorneys involved in the underlying litigation became central to determining the legal and factual issues of the case. The court also concluded that the third Hearn prong had been met because Pappas' defense would require an examination of decisions made at various stages of the underlying litigation by not just himself, but also the other attorneys involved in the case, including those who eventually took the case to trial. Id. at 208-09. To deny access to the materials surrounding those decisions would be to deny Pappas information vital to his defense. Id.

Defendants argue that <u>Pappas</u> is applicable here and that it stands for the broad proposition that attorney-client privilege is waived in a malpractice action with respect to communications made between the client and his attorneys in a related "underlying matter." In doing so, defendants overstate the reach of <u>Pappas</u> as it applies to the facts of this case. <u>Pappas</u> is clear in distinguishing cases such as this where the attorney-client communications being sought occurred only after "the underlying litigation which gave rise to the malpractice claim." <u>Id.</u> at 205-06. The "underlying matter" that gave rise to the malpractice claim here is the drafting of the SERP, not the later filed lawsuit by Blankenship. Preston played no role in the drafting of the SERP, and its representation of plaintiff only began after the SERP was signed.

This case, therefore, presents a fundamentally different situation than the one that was present in Pappas, where the decisions and actions of the third-party defendants were significantly intertwined with the allegations of malpractice made against Pappas in the counter-claim. Pappas, therefore, cannot support defendants' waiver argument. 4

Having determined that Pappas provides no support for defendants' arguments, the Court moves to analyzing the waiver issue under the <u>Hearn</u> test. For the purposes of this analysis, the Court will assume that plaintiff's malpractice claim constitutes an affirmative act that satisfies the first element of the test. The next question becomes whether the malpractice claim itself puts the privileged information at issue. The Court finds that it does not. Under Washington law, a legal malpractice claim requires a showing of (1) the existence of an attorney-client privilege giving rise to a duty of care to the client, (2) an act or omission in breach of the duty, (3) damages to the client, and (4) proximate causation between the breach and damages. Sherry v. Diercks, 29 Wn. App. 433, 437 (1981). As discussed above, plaintiff's privileged communications with Preston are not relevant to the determination of defendant's malpractice liability in drafting the SERP. Though the reasonableness of the settlement may become an issue in determining the amount of damages, as long as plaintiff seeks to justify the settlement amount on objective terms apart from the advice of counsel, the attorney-client privilege should remain protected. See Home Indem. Co., 43 F.3d at 1327 (determining that plaintiff does not waive attorney-client privilege simply by defending the reasonableness of a previous settlement provided that it does not attempt to justify the settlement on the basis of its counsel's recommendations).

Because the information defendants seek is largely available from other sources, analyzing defendants' argument under the final <u>Hearn</u> prong also weighs in favor of granting plaintiff's motion. Under <u>Hearn</u>, the information sought must be "vital" to defendants' case, meaning that the information is available from no other source. United States v. Amlani, 169 F.3d 1189, 1195 (9th Cir. 1995); Frontier Refining Inc. v. Gorman-Rupp Co., Inc., 136 F.3d

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695, 701-02 (10th Cir. 1998). Mere relevance to defendant's case is not sufficient. Frontier Refining Inc., 136 F.3d at 701. Nearly all the information defendants seek to obtain from privileged material can be determined from non-privileged sources. For instance, defendants are free to reference plaintiff's summary judgment briefing in the Blankenship case to develop an understanding of the basis of its arguments in that matter. On the question of the reasonableness of the settlement, defendants have access to witnesses other than plaintiff's attorneys who can shed light on the reasons for settlement, and to experts who could opine on the reasonableness of the settlement. See Frontier Refining Inc., 136 F.3d at 701-702 (holding that privileged information was not vital to defense case because defendant "had access to information regarding the reasonableness of the settlement and Frontier's motivations for settling through witnesses other than Frontier's attorneys"); see also Tribune Co. v. Purcigliotti, No. 93 CIV. 7222 LAP THK, 1997 WL 10924, at *7 (S.D.N.Y. Jan. 10, 1997) (defendants are free to challenge the reasonableness of a previous settlement, but they can do so without breaching plaintiffs' privileges based on defenses they choose to assert). Because defendants can obtain this information from non-privileged sources, the Court concludes that plaintiff has made no implied waiver of attorney-client privilege on communications relating to arguments made in the underlying action or to the reasonableness of the settlement.²

Though the Court concludes that a protective order is justified for the majority of information sought by defendants, defendants are correct that they are likely entitled to some information relating to the fees paid by plaintiff to Preston in the underlying action. See Clarke v. American Commerce Nat'l Bank, 974 F.2d 127, 129 (9th Cir. 1992) ("Our decisions have recognized that the identity of the client, the amount of the fee, the identification of payment by case file name, and the general purpose of the work performed are usually not protected from

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²Plaintiff also seeks the protective order based on attorney work product doctrine. Having found that the attorney-client privilege protects all of the documents that reflect the advice of counsel, the Court need not consider the applicability of the work product doctrine.

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disclosure by the attorney-client privilege."). Plaintiff itself acknowledges this in its motion. Motion at p. 3 n.1. That being said, defendants are entitled to significantly less than the entire Preston file on the underlying matter. See Amlani, 169 F.3d at 1194-95 (applying Hearn factors to request for billing records as well as additional correspondence). Rather than rule on this limited aspect of defendants' request here, the Court requests that the parties seek to resolve this issue using this Order as guidance. If agreement cannot be reached, the Court will address this question at that time. IV. CONCLUSION For all the foregoing reasons, plaintiff's motion for a protective order (Dkt. #12) prohibiting the disclosure of attorney-client information and work product pertaining to the defense of plaintiff in the case of Blankenship v. 1st Security Bank of Washington, is GRANTED. The Court reserves the issue of the scope of discoverable materials relating to the fees paid to Preston by plaintiff. DATED this 22nd day of January, 2007. MS Casnik United States District Judge